

Date: 8/17/2026

Project: PANOLA COUNTY AIRPORT

We are pleased to offer the following quote for the above project:

Quantity 1 - G0099290: 200A Service Rated Transfer Switch **ATS PRICE \$900.00**

Quantity 3 - G0073270: 26 kW Next Gen Air-Cooled Home Standby

26KW PRICE \$7,407.00each x 3 = \$22,221.00

TOTAL FOR 3 GENERATORS AND 1 ATS \$23,121.00

(Not including any applicable taxes)

Estimated Delivery Schedule & Quote validity

- RTS- 6-8 weeks
- Resi Gen 26kW- 4-6 weeks
- FOB Factory, Jobsite Delivery Included. Offloading and Installation by Others.
- **Prices valid for 30 days from above date**

Clarifications and Exceptions:

1. Offloading and placement of the generator is not included and is the responsibility of the purchaser.
2. One line and spec were not provided nor considered in the proposal. Any change in proposal could result in a change in pricing.
3. Connection of mobile generator not included in pricing. Price is for the mobile generator only. Connection of mobile generator to be installed by others along with cables and connectivity of cables.
4. Generator installation services are not included and are the responsibility of the purchaser. This includes all related mechanical piping (exhaust or fuel systems), electrical conduit and electrical wiring.
5. Generator preventative maintenance services and generator training are not included and are the responsibility of the purchaser.
6. NETA acceptance testing, harmonic content testing, insulation resistance testing, infrared scanning and/or ground fault testing are not included in this proposal. Standard factory testing and standard on-site testing at unity power factor are included.
7. Coordination study, 3rd party site testing, protective relay calibration, settings, etc. are not included in this proposal.
8. Fuel is not included in this proposal unless specifically listed above. Diesel fuel is required for startup and testing of generator and will be the responsibility of the purchaser.
9. All permitting, including Air Quality Management District (AQMD or APCD), will be the responsibility of the purchaser.
10. Installation of exhaust silencer (if removed for shipping) shall be the responsibility of the installing contractor.
11. Breaker and automatic transfer switch lugs are provided per the factory offerings and submittal information per UL2200 and UL1008 approvals. Projects that require lug changes will be done by others at their expense.
12. Proposal does not include federal, state, or local sales, use, property, TERP, or excise taxes. In lieu of such taxes, the purchaser must provide the seller a tax exemption certificate acceptable to the proper taxing authorities prior to the order being processed.
13. Lead times listed in this proposal are an estimate of current factory production schedules and should be verified at time of order release.

Terms and Conditions

Any sale of goods or services, and any extension of credit, is governed by and subject to Energy Systems Texas, LLC Terms and Conditions of Sales and Service ("Terms") located at <https://energysystems.com/terms-and-conditions-of-sale-and-service/> which is incorporated by reference. The Terms are subject to change at any time and you are advised to frequently re-review the Terms. Unless pursuant to a written agreement mutually executed by both parties, the Terms shall be binding upon the parties, and any other terms, communications or documents are to be disregarded and hereby expressly rejected.

Net 30 days, subject to review and approval by our Credit Dept. Payment obligations are not dependent or contingent upon the manner in which purchaser may receive payment from others. No retainage against this order will be permitted unless agreed to ahead of time. Warranty is invalid without factory start up.

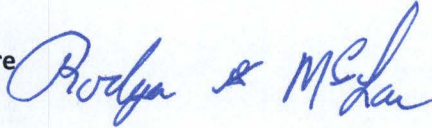
Start up will be done during normal business hours. Additional charges will be applied to start ups requested on weekends or off normal business hours.

Sincerely,

Zane Latta
Regional Sales Manager – Industrial Sales
469.734.7899
zlatta@energysystems.com
Acceptance of Quote

Prior to ordering equipment or services, please sign and return as a confirmation of the above terms and conditions.

Customer Signature



AUG 25 2026